



Louisiana Association of Health Underwriters
Presents

Long Term Care & Partnership Program Certification Course

PURPOSE

Producers are **required** to complete an 8-hour certification course before selling any Long Term Care or Long Term Care Partnership Program policies. LTC Partnership Program policies offer dollar-for-dollar asset protection for your clients. Assets up to the value of the policy are protected from Medicaid spend-down once the policy benefits are exhausted. You'll learn what a long-term care partnership program is, how it operates, what advantages partnership-qualified policies offer, why partnership programs are growing, state-specific partnership and Medicaid rules and more!



DATE | TIME | LOCATION

Thursday, April 14th
Capital Park Welcome Center (Parking Included With Registration Fee)
702 North River Road | Baton Rouge, LA 70802

Registration: 7:30am Course: 8:00am—5:00pm
Continental Breakfast & Catered Lunch Included

Attendance during the full course is **required** for certification –Earn 8 hours of life & health continuing education credit. (Approved Course # 19227)



PRESENTERS



Nick Hogan, LTCP, LUTCF
President, Insurance Advisors, Inc.
Co-Founder,
America's Long Term Care Experts



Ron Hagelman, Jr., CSA, CLTC, LTCP
Principal, Hagelman Barrie Sales Training
Co-Founder,
America's Long Term Care Experts

COST

NAHU Members: \$130.00 before April 1 | \$160.00 after April 1

Non-Members: \$160.00 before April 1 | \$190.00 after April 1

Attention Non-Members: Join LAHU and pay the member price!!

REGISTRATION FORM

Name: _____ Ins License # _____

Company: _____ Date of Birth: _____

Address: _____

City, State, Zip: _____

Phone: _____ Email: _____

Are you a NAHU member? Y N Chapter: _____

Payment: Check or Credit Card Amount Enclosed: _____

Credit Card # _____ Exp _____ Signature: _____

Billing Address if different from above: _____

Mail completed form with
check payable to LAHU to:

LAHU
PO Box 148
Watson, LA 70786
Fax: (225)208-1828

or
Pay By Credit Card Online at
www.la-ahu.org

Sponsorships are available!

Contact Sandy Davis at
shdavis07@bellsouth.net
or (225) 324-3600.
for more info!